



RIGHT OF WAY

Our Commitment Sets Us Apart

HMI

TECHNICAL SOLUTIONS

A **HENKELS & MCCOY** Group Company



WHY HMI TECHNICAL SOLUTIONS?

At HMI Technical Solutions (HMITS), what sets apart our Right of Way Department is our commitment to providing you with the best possible outcome for your ROW project through:

- Experienced and Qualified Staff
- Thorough Research
- Defined Process
- Effective Communication
- Ability to Integrate Services with a thorough understanding of project goals

An Experienced and Qualified Staff

Our knowledgeable ROW team has helped utility companies complete extensive ROW projects both in the electrical and pipeline industries. Whether as an addition to an existing internal ROW program or as a best practices consultant, your ROW team will be composed of individuals whose skills and experience bring value to your project. Our dedicated and motivated personnel work as an effective and productive extension of your own company, a member of your team with an eye on your timeline and budgetary requirements.

HMITS ROW agents are proactive negotiators able to adapt quickly in the field to ensure a positive and equitable outcome. Through their experience and with the support of our seasoned and extensive engineering staff, they can identify options on facility location and in the design that might resolve an otherwise closed negotiation. HMITS ROW agents bring experience, integrity, and proven method to each new project.

Research

Thorough and comprehensive research can mean the difference between a successful project completed on time and within budget and a project mired with delays. Our ROW agents are proficient in online and traditional ROW research techniques. From initial property identification and ensuring you have the correct title holder on your agreement documents, to understanding the proper notarization and filing requirements, you can feel confident that every detail has been verified.

Process

At HMITs, we have developed a process for obtaining ROW that is efficient, proven, and adaptable. Our methods enable us to mobilize quickly, help keep your project on track, and ensure a timely response and open communication. While each project is unique and requires flexibility, following a plan that allows for the handling of changes and challenges helps ensure the cost-effective implementation of your project.

We maintain a digital repository for all client information and interactions, making tracking your ROW project uncomplicated and transparent. Information is available at your fingertips so you can always remain aware of your project status. We also pride ourselves on our ability to integrate with your in-house systems. We are adept at numerous asset management and mapping tools that can be used to better understand your projects and expedite reporting to other project stakeholders.

Communication

Our agents are confident and comfortable in their interactions with a wide variety of landowners. They always represent your company and its project mission in a positive light, communicating both ethically and with discretion. The HMITs ROW team has the understanding and ability to present the intricacies and technicalities of a project in a manner that is easy to grasp for landowners, helping to build relationships that ease and speed the acquisition process. We stay in constant contact. Lines of communication with you and the landowners involved are always open.

Scope of Services

Services can be provided in a full-service or a-la-carte manner

- Route Study
- Title
- Easement, Purchase, and Lease Negotiation
- Documentation Management
- GIS Solutions
- Agreements & Exhibit Drafting
- Recording/E-Recording
- Permitting Assistance
- Reporting and Team Integration
- Survey/Drafting Services
- Land Acquisition Strategy
- Public Outreach
- Pre- and Post-Construction Liaison
- Damage and Restoration Negotiation
- ROW Administrative Support

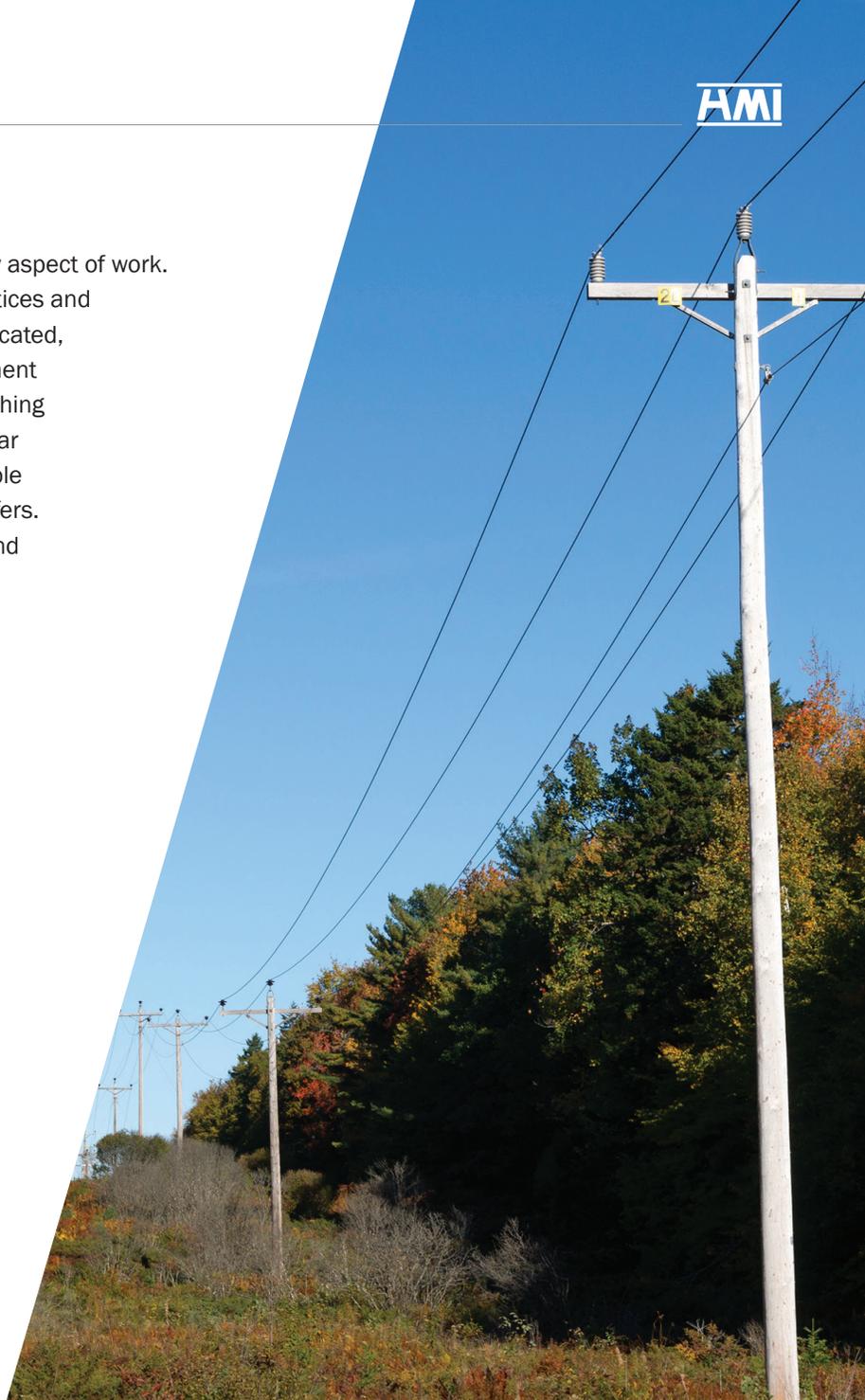


Commitment to Safety

HMI Technical Solutions (HMITS) extends safety to every aspect of work. Safety drives the development of impeccable work practices and is at the core of the way behavior is observed, communicated, and investigated. HMITS follows a daily safety management system of leading and lagging indicators, including coaching observation trends, work site audits, good catch and near miss reports, corrective action follow-ups, total recordable incident rates, days away, and restricted duty and transfers. With these indicators, HMITS performs trend analysis and program validation of safety performance. This vigilant evaluation and implementation of company and industry-wide best practices make certain HMITS maintains the absolute highest safety standards to protect our workers, our clients, and the community. HMITS' daily mission is to ensure "Nobody Gets Hurt!"

About

HMITS provides results-driven engineering, design, and integrated solutions to the power, oil & gas distribution, and communications industries. HMITS' best-in-class services include design, asset integrity management, feasibility studies, surveys, constructability reviews, and turnkey delivery services within these core utility segments. With a genesis in construction and a skilled team of multidiscipline engineers and project management professionals, the privately-held firm brings a deep understanding of infrastructure to every project.



To learn more about our service offerings and HMI's commitment to safety, quality, and performance, please contact us or visit our website.



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